

Treviglio, 14 May 2014

**2013 TURNOVER AT € 1,211.9 MILLION: 2% GROWTH;
 INCREASED PROFITABILITY: EBITDA 9.2% AT € 111.3 MILLION,
 EBIT 6.9% AT € 83 MILLION;
 POSITIVE NET FINANCIAL POSITION AT € 24.3 MILLION.**

Results as of 31.12.2013

SAME DEUTZ-FAHR ends its financial year with a **turnover** of € 1,211.9 million, growing by 2% over last year, thanks to the positive contribution of non-European markets and the introduction of new products in the high power segment in Europe.

Profitability has increased, with **EBITDA** amounting to € 111.3 million (+11.9%) and **EBIT** at € 83 million (+15.4%). The **net profit** is rising considerably, having reached € 60.6 million (+21%).

Investments grow by 39.5% at € 67.3 million, mainly due to the internationalisation process, and a renewed product range gaining wider appeal across all markets.

As far as debt, the **net financial position** is positive at € 24.3 million, improving by € 37.7 million.

The exact number of **personnel** in service as of 31.12.2013 is 2,946 employees, increasing by 104 people compared to the previous year.

(Million euros)	2013	2012	Variat.
Turnover	1,211.9	1,187.8	+2.0%
EBITDA % of the turnover	111.3 9.2%	99.5 8.4%	+11.9%
EBIT % of the turnover	83.0 6.9%	71.9 6.1%	+15.4%
Net profit % of the turnover	60.6 5.0%	50.1 4.2%	+21.0%
Net financial position	31.12.13 24.3	31.12.12 (13.4)	+37.7



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CEO **Lodovico Bussolati**: "We are satisfied with the results achieved in 2013, both in terms of margin and profitability as well as financial robustness. This is the initial effects of the strategy of internationalisation, which, thanks to further acceleration in the past few years and the introduction of new products has kept sales up in all markets. Investments in innovation, safety on the job, internationalisation and product quality are an integral part of our management and constitute the building blocks of our strategic development".

About SAME DEUTZ-FAHR

SAME DEUTZ-FAHR, with headquarters in Treviglio (Bergamo), Italy, is one of the world's leading manufacturers of tractors, harvesters and diesel engines. Its products are distributed under the brands DEUTZ-FAHR, SAME, Lamborghini Trattori, Hürlimann, Grégoire and Lamborghini Green Pro. The tractor range comes with powers from 23 to 270 HP and harvesters range from 100 to 395 HP.

SAME DEUTZ-FAHR has 7 production plants, 13 commercial branches, 1 joint venture, 141 importers and over 3,000 dealers worldwide. In 2013, the Group recorded a turnover of 1,212 million Euros, with an EBIT of 6.9%.

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