

SDF Group Communication Tel. +39 0363 421 778 press.headquarters@sdfgroup.com

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## SDF: results 2016.

## Stable revenue, going against the market trend, profitability confirmed.

In a year in which the global agricultural machinery market experienced a drop of about 10%, SDF managed to substantially keep its revenue stable, confirming the good levels of **profitability** reached in the previous years.

Full year 2016 closed with a **revenue** of € 1,366 million, a 1.7% decrease over 2015. The group's **EBITDA** was 8.7%, equivalent to € 119 million, compared to € 127 million in 2015.

The 2016 total **investments** have been equivalent to  $\in$  92.5 million, with the most significant being  $\in$  34 million for the completion of the new **Lauingen plant** and  $\in$  23 million for **new products.** 

According to SDF Chief Executive Officer, Lodovico Bussolati: "2016 was a significant year for us. In fact, despite the difficult market and further declining scenario, we succeeded to consolidate the growth, keeping the profitability in line with the recent years".

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## **About the group SDF:**

SDF, with Italian headquarters in Treviglio (Bergamo), is one of the leading manufacturers of tractors, harvesting machinery and diesel engines. SDF distributes its products with the brand names SAME, DEUTZ-FAHR, Lamborghini Trattori, Hürlimann, Grégoire and Shu-He. The tractors range from 23 to 336 HP, while the harvesting machinery ranges from 32 to 395 HP.

Throughout the world SDF has 8 production sites, 13 commercial branches, 2 joint ventures, 143 importers and over 3,000 dealers, with over 4,100 employees worldwide. In 2016 the company recorded a revenue of € 1,366 million and an EBITDA of 9%.

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